• Different customer profiles identified and defined
  • Ecosystem Investor
  • Ecosystem Expert
  • Ecosystem Member
  • Ecosystem Observer

• "Investor" and "Observer" roles currently valid

• Working to support "Member" and "Expert" also
Customer Profiles

Ecosystem observer
- Public Web pages
- Seminars
- Public materials

Ecosystem member
- Newsflow
- SIM Subscription
- Access to repository portal

Ecosystem expert
- Tailored infrastructure

Ecosystem Investor
- Access to 5GTN and partner assets (SW/HW)
- Access to limited Assets (SW, HW)
- Visibility to Open Network data
- Partner sessions/events
- Collaboration
- Closed Groups

Ecosystem observer
- Ecosystem member
- Ecosystem expert
- Ecosystem Investor
• 5GTN services' productization started

• Tailored CRM tool & Customer portal development ongoing
  • Planned availability in line with NB-IoT rollout
  • Process will be piloted with investors

• These new environments will support various customers utilizing 5GTN services going forward
• It will be possible to sign up as Ecosystem ”Member” or ”Expert” and gain agreed access to 5GTN resources

• We continue to develop 5GTN offering further, e.g. explore connecting more external assets to it
  • 5GTNF, IoT platforms, SuperIoT etc.

• Please contact 5GTN for more details
  • 5gtn.fi